2024 PRICING MEDIA KIT

DAK®TA SCOUT

A Journal of Politics and Culture



OUR OFFICE CONTACT US

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The Dakota Scout: A Journalism Journey

So as we hit our first anniversary, we want to thank you, and the many advertisers who have supported us, for coming along on this ride and galvanizing our belief that there's still a place in our world for news – not entertainment programming masquerading as a means of informing the public or a biased source of information angling for a particular outcome.

And what a ride it's been.

If you've been here from the start, you know The Dakota Scout was the first to tell the world about Sanford Health courting a Minnesota hospital system in a potential merger, a Senate candidate's arrest on sex grooming charges, the attorney general's involvement in the Mitchell baseball sex investigation, a looming tax increase for some Sioux Falls property owners or how a rash of parolees committing violent crime was prompting an overhaul in the prison's parole system.

You've also been exposed to a host of viewpoints on the most controversial of topics. Through those, you've been able to understand why people favor or disfavor certain policy issues. We've sought to offer this environment of thoughtful commentary in a world that is overrun with screamers and intolerance, knowing that tolerance of dissenting opinions is critical to a functioning democratic society. There's a reason why our viewpoints section recites the First Amendment to the U.S. Constitution.

Like we noted in our introductory column in The Dakota Scout edition No. 1 that hit newsstands on Sept, 1, 2022, we're not perfect. But you had our promise then, and you have our continued commitment now, to keep working our tails off to bring readers of The Dakota Scout the best news coverage of South Dakota culture and politics each and every day.

Thanks for your support.

Joe & Jon



PRINT

FULL PAGE	\$1,000
HALF PAGE	\$600
QUARTER PAGE	\$350
EIGHTH PAGE	\$200

PREMIUM POSITIONS RATES

PREMIUM POSITIONS ARE FULL-SIZE ADS

BACK COVER	\$1,150
DOUBLE TRUCK CENTERFOLD	\$1,700

10% DISCOUNT W / 4 ISSUE COMMITMENT 15% DISCOUNT W / 6 ISSUE COMMITMENT

ADDITIONAL OPPORTUNITIES

WEEKLY PODCAST	SPONSOR	\$450
TRIBUTE	CALL FOR P	RICING

25% DISCOUNT W / 10-ISSUE COMMITMENT MUST BE USED WITHIN 6 MONTHS & PAID IN ADVANCE

SIOUXFALLS.BUSINESS WITH Jodi Schwan

In partnership with SiouxFalls.Business, advertisers may request that their ad be placed in this section. The same rates apply.

CREATIVE DEADLINE

Friday of the week prior to issue release by **NOON**

Ad specifications to follow.

DIGITAL

DIGITAL ADVERTISING - 1 MONTH

Your ad will be included in every story *The Dakota Scout* publishes, all of which are emailed directly to each paid and unpaid subscriber.

Once stories are published and emailed, your ad will continue to live within the story on the thedakotascout.com.

Digital ads can be secured above or below the paywall (Subscribers can view both above and below the paywall while free subscribers are only allowed to view ads below the paywall).

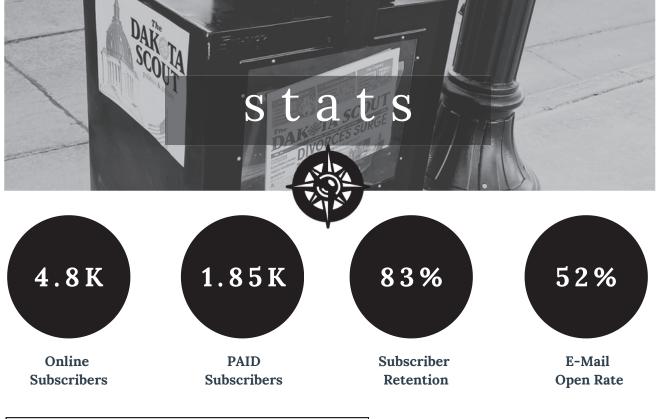
ABOVE THE PAYWALL	\$1,000 /MO
GUARANTEED TOP SPOT	\$2,000 /MO
BELOW THE PAYWALL	\$500/MO

ONLINE SUBSCRIPTION: \$55.00 + tax/yr

GROUP RATES: If you have a group of FOUR or more people that would like to subscribe to The Dakota Scout we offer each subscription at a 15% discount.

CONTACT:

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THE SCOUTING REPORT PODCAST

Episodes: Produced weekly, airs each Friday



1,831 stories published in 2023



PRINT CIRCULATION

Print Paper: Printed on Wednesday and delivered Thursday. Free to everyone.

Circulation: 5,000 copies delivered weekly with a **return rate of under 100 copies total.**

Locations: 220+ locations throughout the Sioux Empire and various surrounding communities. Locations include but are not limited to Harrisburg, Dell Rapids, Colton, Hartford and Baltic. We have several locations in Pierre, and distribute to locations in Lake and Moody Cty as well.

Main Locations in Sioux Falls: Hy-Vee, Fareway, Culvers and Flyboy Donuts, Active Generations. Banks such as Levo, First Bank and Trust and First National Bank. Senior Living Facilities such as Trail Ridge and Dow Rummel, and other locations such as the Fry'n Pan, the courthouses, various law firms, and gas stations.

MEALS ON WHEELS

Approximately 800 print copies of The Dakota Scout are delivered each week to the recipients of the Meals on Wheels program through Active Generations. These recipient's are over the age of 60 and spend most of their time at home. They are unable to prepare healthy, consistent meals in their homes for medical or social reasons. We anticipate that the recipients of Meals on Wheels have family members that see and subscribe to The Dakota Scout .

COMMUNITY INVOLVEMENT

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MEALS # WHEELS

SD Retailers Association
Sioux Falls Chamber of Commerce
Harrisburg Chamber of Commerce
SD Newspaper Association

We are so thankful for the services that Active Generations provides to the seniors in our communities. Being able to bring local news to their Meals on Wheels recipients is something that we are very excited to be able to do.

-Jonathan Ellis and Joe Sneve

LEGISLATIVE SESSION

The Dakota Scout is an indispensable source of legislative and state government coverage. While traditional media has retreated from the legislature's spotlight, The Dakota Scout has boldly invested in more comprehensive coverage. We maintain a continuous on the ground presence, providing round-the-clock updates on news in Pierre. This enduring commitment has not gone unnoticed, as many of South Dakota's lawmakers and policymakers are subscribers.

Your message in The Dakota Scout reaches the people who make decisions in South Dakota.



PRINT ADS

Format: PDF

Color Mode: CMYK

Resolution: 200 DPI Minimum

4.875" x 3.5625

1/8

4.875" x 7.25 1/4 → 9.875" x 14.625" Full Page

9.875" x 7.25 1/2 Wide

> 4.875" x 14.625" 1/2 Tall

DIGITAL ADS

Format: PDF Color Mode: RGB

Resolution: 72 DPI Minimum

730 x 230 px

Wholestone Farms LLC's plans for a \$500 million pork plant in the northeast part of the city, a pending case that the Smart Growth Stoux Falls campaign committee had brought against city officials for permitting the construction and opening of a related butcher shop on the 3601 N. Sorin Ave. site was formally dismissed in Minnehaha County Court without objection from attorneys representing both camps.

Judge Sandra Hoglund Hanson ordered the case closed Wednesday.

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An Advertorial is a form of advertisement in a newspaper, magazine or a website which involves giving information about the product in the form of an article. There is no extra charge to run your ad as an advertorial. Call for more information.

HR veteran shares insight into construction industry recruiting

Amy Tlam knows the heavy lifting involved in helping construction companies find the talent they need retention. cceed.

After two decades as the human resources manager at Muth Electric, Tlam just marked her first year as director of HR and safety at Howe Inc.

addition to the daily operations of HR, Tlam has focused on building partnerships to educate others on the construction industry.



the upcoming WIN in Workforce mit produced by the Sioux Falls lopment Foundation.

The event will be from 9 a.m. to 3 p.m. Nov. 1 at the Stoux Falls Con-vention Center, featuring speakers from a range of industries. Tlam will be part of the breakout session The Real Cost of Recruiting.

Originally published on \$100054118 BUSINESS We caught up with her to learn more about how she involved in helping construction approaches talent attraction and

with candidates in all stages of the with candidates in an stages of the application process. In today's envi-ronment, anyone can walk down the street and find a position. Leveraging prompt communication with can-didates has kept us at the forefront with candidate selections. Setting clear expectations for the interview process has also been beneficial for the candidate's experience.

At Howe and throughout your career, you've had to assist with recruiting and retaining talent both in the trades and in support and leadership roles. Are there some unique considerations in recruiting depending on which sort of role you're looking for, as well as some universals that seem to be effective consistently.

I think universally, everyone wants to have good communication no matter the position or role they are

applying for or are working in. And open communication means differ-ent things to different people, so it is hard. Having managers that under-stand how influential they can be stand now influential they can be in their employee relationships and how that can really drive retention of employees is important. Unsiquely, it is working your process to the position you are recruiting and finding that fit in your organization. There is no cookie-cutter approach, so being adaetive is important as anolicant adaptive is important as applicant and employee needs chang

As you work with younger talent — millennials and Gen Z — are there some key characteristics that stand out that are helpful to know in terms of recruiting them?

Millennials and Gen Z challenge the status quo and are very pragmatic. Anymore, instant gratification is becoming the standard; therefore, looking at how we can engage with them about traditional traini about traditional training tunities, like apprenticeships, opportunities, I is challenging.

You'll be speaking at the WIN Summit on The Real Cost of Re-cruiting. What do you hope attend-ees take away from that conversa-

HERRBOLDT, RECENTLY PROMOTED AT FIRST BANK &

We all struggle with finding quali fied individuals to join our team. It's expensive; however, putting in the effort with selecting the right candidate and developing a structured on-boarding system can make a differ-ence. It has always been valuable to me to take small nuggets of informa-tion from multiple industries that we can bring back to our organizations and implement.

Have you attended WIN in the past? What has your experience been like?

Yes, it has been a fantastic networking opportunity to hear from all different industries.

The Most Overlooked Part of Your Data Security

EXAMPLES













TRUST, APPOINTS HIS SUCCESSORS

THE DAKOTA SCOUT



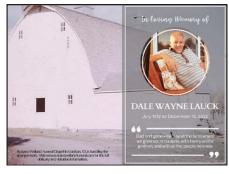
Lift someone up today! Celebrate a person, a life lived, a milestone or event in our Tributes Section! We can link the tribute from our website to another website and make sure that you get printed copies of the print edition of the paper for your friends and family

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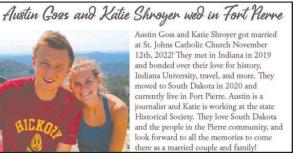
Color Mode: CMYK

Resolution: 200 DPI Minimum

4.875 x 2.825



EXAMPLES









"I appreciate the work you do, and I wanted to support your cause. As the face of journalism rapidly evolves, I believe you guys are on the right track and you will continue to succeed and change the face of an industry experiencing many challenges."

Brock

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"Keep up the great work. You are providing valuable information to the community!"

"I like to know what is happening in our state."

Rich Subscribed

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Dan Subscribed

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"Unbiased South Dakota relevant stories."

RICK

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"I support your work because although I access quite a few news sources, the one I find I continually want to read through the paywall is Dakota Scout. By subscribing, I can do that."

Deb

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